

Manuel Staab

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Current Position

Lecturer, The University of Queensland, School of Economics (10/2023 - current)

-Research: networks, information, social interactions (microeconomic theory & experiments)

Education

PhD in Economics, London School of Economics, (9/2013-8/2018)

-Thesis: 'Essays on peer effects in social groups and information misperception'

-Advisors: Balázs Szentes and Francesco Nava

Work & Teaching Experience

Postdoctoral Fellow, Aix-Marseille School of Economics (10/2020 – 10/2023)

Senior Consultant, Game Theory and Procurement Consulting, TWS Partners, (10/2018 – 10/2020)

-Advising clients on market design in negotiations and procurement using insights from game theory, mechanism design and behavioural economics; design and implementation of structured negotiations and complex auction formats like multiproduct, multiunit auctions; direct involvement in sourcing projects with contract values between 150 million EUR and 1,500 million EUR; development of workshop and teaching materials on game theory for procurement professionals

LSE Fellow in Economics, London School of Economics, (2013 - 2016)

-Teaching Assistant for MSc level course *Advanced Microeconomics*, and the MRes level course *Microeconomics*

Adjunct Instructor (Lecturer), Richmond, The American University, (2013 - 2017)

-Courses taught include *Intermediate Microeconomics*, *Principles of Investment*, *Introduction to Microeconomics*

Conferences and Seminars

2025 Australian Economic Theory Workshop (AETW); Monash University;

2024 Australian Economic Theory Workshop (AETW); University of Melbourne; University of Technology Sydney; LAGV; Foundations of Utility and Risk (FUR); Learning and Evolutionary Games (LEG)

2023 UNSW – UQ Economic Theory Festival; WU Vienna;

2022 European Winter Meeting of the Econometric Society (EWMES); BSE Summer Forum ('Coordination and Social Interaction' workshop); Stony Brook Int'l Conference on Game Theory, Int'l Conference on Public Economic Theory (PET); Institute for Advanced Studies in Toulouse (IAST); University of Konstanz

2021 European Winter Meeting of the Econometric Society (EWMES); European Workshop on Economic Theory (EWET); ASSET Annual Conference

2020 Aix-Marseille School of Economics

2019 Birkbeck (University of London)

2018 EEA Annual Congress; Game Theory and Management (GTM); University of Fribourg

Publications

[4] Time-dependent strategies in repeated asymmetric public goods games

Huebner, V., Hilbe, C., **Staab, M.**, Kleshnina, M., Chatterjee, K.,
Dynamic Games and Applications, 2025.

[3] The Formation of Social Groups under Status Concern

Staab, M.

Journal of Economic Theory, 222, 2024.

[2] Efficiency and resilience of cooperation in asymmetric social dilemmas

Huebner, V., **Staab, M.**, Hilbe, C., Chatterjee, K., Kleshnina, M.,
Proceedings of the National Academy of Sciences (PNAS), 2024.

[1] Evolution of Risk-Taking Behaviour and Status Preferences in Anti-coordination Games

Staab, M.

Dynamic Games and Applications, 2023 (*Special Issue on Evolutionary Games and Applications*).

Refereeing

Review of Economic Dynamics, Economic Inquiry, Journal of the Economic Science Association, Dynamic Games and Applications